

# Frontline Leadership Programme

**Course Name**

Network Rail Leader: Achieving Commercial Outcomes

**Course Description**

Provides understanding of the commercial risks inherent in buying decisions and relationships with suppliers. It covers how to identify where and when to apply Network Rail commercial policies, processes, systems, and governance. It also addresses how to evaluate working practices for value for money, apply corporate risk management tools, and predict changes in the corporate environment to introduce efficiencies.

**Audience**

Current or future front line managers.

**Duration:** 0.5 Day(s) **Class Size:** 14

**Competence Name Awarded**

N/A

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N/A

**Course Code**

N/A

**Prerequisite Name**

Must have attended Network Rail Leader: Managing and Controlling Risk module.

**Prerequisite Short Code**

N/A

**Skills Assessment Scheme Regime**

N/A

**Course Type**

Face to Face

**Download Date:** 16/5/2024